

What Can I do with a major in...?

International Business

Career Counselor

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Related Career Titles

- ✓ Foreign Trade Officer
- ✓ Foreign Correspondent
- ✓ International Marketing Planner
- ✓ Export Specialist
- ✓ Tourism Promotion Director
- ✓ International Investment Counselor
- ✓ International Sales Manager
- ✓ New Business Development Officer
- ✓ Trade Analyst
- ✓ International Bank Officer

Related Major Skills

- ✓ Verbal and written communication
- ✓ Foreign language capabilities
- ✓ Problem solving abilities
- ✓ Good listening and negotiating skills
- ✓ Ability to adjust to new environments
- ✓ Rapport building skills
- ✓ Cultural awareness
- ✓ Knowledge of functional area

Typical Employers in South Florida

- ✓ Carnival Cruise Lines
- ✓ Starboard Cruise Services
- ✓ QualComm
- ✓ Northrop Grumman
- ✓ American Airlines
- ✓ Barclays Bank
- ✓ Banco Internacional
- ✓ HSBC Bank
- ✓ U.S. Department of State
- ✓ Immigration & Customs Enforcement

Typical Work Activities

- ✓ Prepare research report for clients
- ✓ Negotiate with vendors and external partners
- ✓ Analyze market values for comparison
- ✓ Meet with clients to plan strategy
- ✓ Travel for project based work
- ✓ Prepare financial reports
- ✓ Project needs based on industry
- ✓ Familiarize self with products and perfect sales pitch

Professional Associations

- ✓ [International Association of Business Communicators](#)
- ✓ [American Association of Exporters and Importers](#)
- ✓ [Association of International Professional & Business Women](#)

Job & Internship Search Links

- ✓ [UT Austin International Job Search Site](#)
- ✓ [International Jobs.com](#)
- ✓ [Overseasjobs.com](#)
- ✓ [United Nations HR Page](#)
- ✓ [International Rescue Committee](#)
- ✓ [GoAbroad.com](#)



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