

# What Can I do with a major in...?

## Management

### Career Counselor

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### Related Career Titles

- ✓ Account Manager
- ✓ Assistant Manager
- ✓ Management Trainee
- ✓ Customer Service Representative
- ✓ Training and Development Coordinator
- ✓ Human Resource Specialist
- ✓ Team Leader
- ✓ Group Supervisor
- ✓ Recruiting Specialist
- ✓ Commercial Real Estate Lender

### Related Major Skills

- ✓ Strong communication skills
- ✓ Ability to lead a team of individuals
- ✓ Critical thinking/problem solving
- ✓ Organization and planning
- ✓ Negotiation and decision making
- ✓ Ability to synthesize information
- ✓ Conflict resolution abilities

### Typical Employers in South Florida

- ✓ Enterprise Rent a Car
- ✓ Avis Budget Group
- ✓ Target Corporation
- ✓ Westin Diplomat Resort and Spa
- ✓ Fontainebleau Miami Beach Hotel
- ✓ Turnberry Golf Resort and Spa
- ✓ Walgreens
- ✓ Starboard Cruise Services
- ✓ GEICO
- ✓ The Brand Institute
- ✓ Tracfone Wireless

### Typical Work Activities

- ✓ Delegate work to direct reports
- ✓ Supervise staff or divisions
- ✓ Conduct performance appraisals
- ✓ Organize overall activity for company
- ✓ Resolve both internal and external conflicts through negotiation and resolution techniques
- ✓ Recruit, hire, and train new employees
- ✓ Create professional development opportunities for staff

### Professional Associations

- ✓ [American Management Association](#)
- ✓ [Society for Human Resource Management](#)
- ✓ [American Society for Training and Development](#)

### Job & Internship Search Links

- ✓ [Total Jobs – Management Consultant Jobs](#)
- ✓ [USA Jobs.gov](#)
- ✓ [Careers in Recruitment.com](#)
- ✓ [Supply Chain Recruit](#)
- ✓ [HR Search Pros, Inc.](#)
- ✓ [ERE.net](#)
- ✓ [Pharmaceutical Sales Interview Tools](#)



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